

Cleaning &  
Catering  
Chemicals

Disposables

Janitorial Hardware

Paper  
Hygiene

Glassware &  
Barware

Kitchenware,  
Crockery,  
Tabletop &  
Servingware

# ***INSTOCK***

*Scotland's Largest Independent Distributors of  
Cleaning & Catering Products*

**&**

*Supplier of Quality Products to the Catering & Licence Trades*

*Covering Scotland and the North of England with branches in*

*Aberdeen Livingston Inverness Carlisle*

# Who we are.....

## INSTOCK DISPOSABLES LTD

Established in 1974 to service the rapidly growing Offshore Oil Industry the original aim of the company was to supply Disposable products as this was identified as a potentially high usage requirement for the Oil Industry.

To service the Oil Industry Instock has had to greatly expand the range of products stocked and coping with the demands of the Offshore Oil Industry requires a very high level of service.

Our Purchasing department have a wide range of experience in sourcing and obtaining items to satisfy the demands of our customers. We also have an Offshore contract to purchase third party requirements for one of our customers.

## INSTOCK BRANCHES

A branch was opened in Inverness in 1979, which allowed Onshore expansion into the Highlands and allowed us to supply the Oil Industry Fabrication Yards at Ardersier and Kishorn.

In 1995 the Livingston branch opened and this allowed us to target the large population areas in Scotland with easy access to both Edinburgh and Glasgow.

Main product groups stocked include the following:

Disposables                  Paper Hygiene                  Cleaning Materials                  Janitorial Hardware

We have also developed a very broad and extensive client base with some examples being:

Hotels	Restaurants	Leisure Industry
Contract Caterers	Nursing Homes	Food Manufacturing
Local Authorities	Facility Management Companies	

Diversified into supplying Onshore as well as Offshore starting with the Onshore offices of the Oil Companies and then targeting other businesses in the North East of Scotland.

Instock Disposables Ltd has been ISO9002 Registered Stockist since 1993.

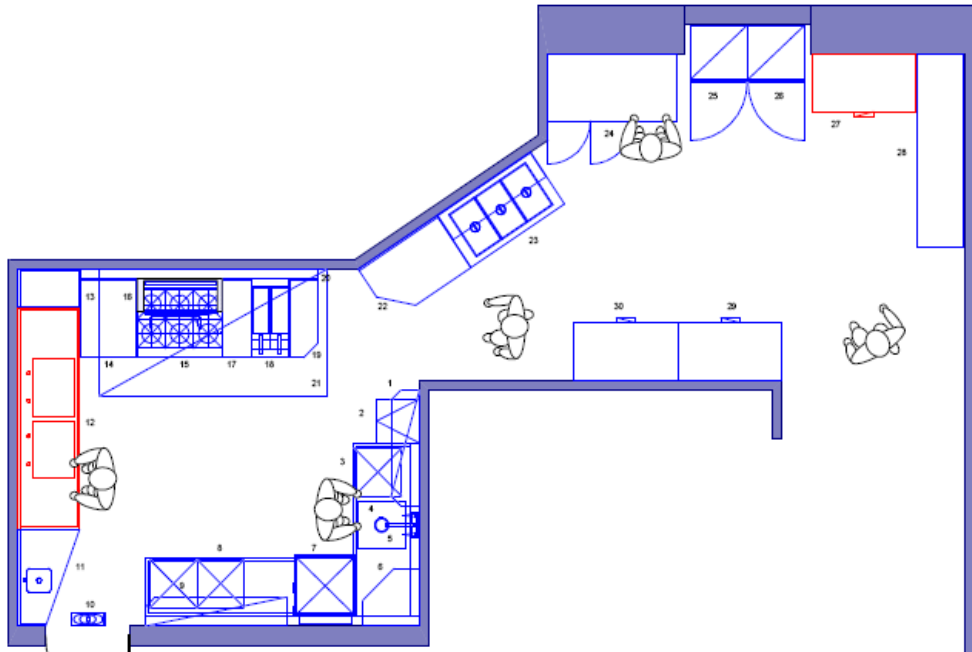


## GRAMPIAN CATERING SERVICES (GCS)

Acquired by Instock in 2002, GCS was originally formed in 1998 to service the Catering Outlets in the North East of Scotland. Main product ranges supplied included:

Glassware                      Crockery                      Catering Utensils                      Catering Equipment

With a wealth of experience in the above products we then ventured into the design and installation of complete Kitchen fit outs with a full design and planning service offered.



Example of Kitchen Design

## CHANDLERS



Acquired by Instock in March 2006. The original name of the company was Hotel & Club Supplies and was formed in 1974.

Moved into a purpose built premises including a Showroom facility in 1982 situated on the edge of Carlisle with close proximity to Junction 44 of the M6 Motorway.

The name changed to Chandlers in 1992 as it was felt that the name Hotel & Club Supplies promoted a limited customer scope. Chandlers was chosen because in the shipping industry Ships Chandlers supply a vast range of products.

In 1997 Chandlers opened a warehouse and office in Edinburgh and this has since been merged with our current Livingston depot.

In 2005 Chandlers achieved the prestigious Investors in People Award. Main product ranges include:

Glassware      Crockery      Cutlery                      Catering Utensils                      Catering Equipment

Both branches share the experience of Head Office in the design, supply and installation of Kitchen fit outs.

# MAXIMA

Instock are founder members of Maxima Trading Ltd, formed by five Independent Distributors in various locations throughout the UK to offer a unique range of high quality products, each competitively priced.

Increased Purchasing power enables us to be more competitive in the market place. All Maxima products are produced by some of the world's finest manufacturers, ensuring a level of quality that is absolutely unrivalled.



The Maxima brand of 'Added Value' products, produced in an ever increasing range, cover:

Paper Hygiene

Cleaning Materials

Janitorial Hardware

Joint marketing initiatives including a Maxima brochure and a Web Site with on line ordering facility to be added next year.

## Maxima Goes Green

We are delighted to announce the launch of a new range of products which have been designed to have minimal impact on our environment using natural ingredients where possible – Maxima Green environmentally friendly solutions to meet your needs.



Maxima's Green range has been carefully researched and analysed at length before being launched and we are confident that you will find all our green products both effective and efficient, whilst still being kind to the environment.

# What we do.....

## Washroom Hygiene

Wipers • Hand Towels • Toilet Tissue • Soaps  
Facial Tissues • Cleaners • Disinfectants

## Housekeeping & Laundry

Cleaners • Disinfectants • Polishes  
Air Fresheners • Laundry Detergents

## Floorcare

Strippers • Polishers • Maintainers  
Carpet Cleaners • Floor Machines

## Cleaning Hardware

Cloths & Textiles • Scourers • Mops & Buckets  
Waste Bins • Brooms • Squeegees • Sacks

## Occupational Skincare & Workwear

Barrier Creams • Gloves • Soaps  
Hand Cleansers • Workwear

## Kitchen Hygiene

Dishwash & Glasswash Agents • Cleaners  
Rinse Aids • Sanitisers • Detergents

## First Aid Kits

First Aid Kits • Refills

## Glassware & Barware

Glassware • Bar Accessories  
Bar Equipment

## Catering Disposables

Paper Products • Foil/Cling Film • Cutlery • Cups  
Hotel Products • Food Containers • Party Accessories

## Crockery, Tabletop & Serveware

Tableware • Tea & Coffeeware

## Kitchenware & Utensils

Utensils • Knives • Cookware

# Which manufacturers.....



.....some of the best

# Where we are .....



## **ABERDEEN**

Unit 1 Howe Moss Drive  
Kirkhill Industrial Estate  
Dyce  
Aberdeen  
AB21 0GL

Tel: (01224) 723823  
Fax: (01224) 725586

## **CARLISLE**

71 Kingstown Broadway  
Kingstown Industrial Estate  
Carlisle  
Cumbria  
CA3 0HA

Tel: (01228) 525252  
Fax: (01228) 818484

## **LIVINGSTON**

Unit 1 Hutton Square  
Brucefield Industrial Estate  
Livingston  
West Lothian  
EH54 9DJ

Tel: (01506) 420260  
Fax: (01506) 461264

## **INVERNESS**

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3 Carsegate Road North  
Inverness  
IV3 8DU

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